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BUSER SLAMA HANCOCK LIBERMAN & McKEE****04-CV-083**  
*Request To Testify*  
*2/11 DC*

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January 11, 2005

Peter G. McCabe  
Administrative Office of the U.S. Courts  
One Columbia Circle, N.E.  
Washington, DC 20544

VIA FAX (202) 502-1766

RE: E-Discovery

Dear Mr. McCabe:

By this letter, I am requesting to testify on February 11, 2005, in Washington, D.C., before the Federal Rules Committee regarding E-Discovery.

I have been personally involved in the national debate surrounding the issues of obtaining, producing, and managing electronic discovery. Further, as the chair of ATLA's E-Discovery Litigation Group, I communicate regularly with other lawyers who represent consumers and injury victims; my testimony will not be on behalf of ATLA, but rather in my individual capacity. Finally, having discussed many of the issues raised by the proposed Federal Rule changes with defense attorneys, as well as having argued these matters to various courts, I believe I have a perspective on the issues that are also important to the producing corporate defendants and the courts.

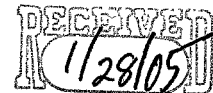
Thank you very much for your time and attention to this matter. I will submit written comments under separate cover.

Sincerely,



Michael J. Ryan

MJR/bds



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Testimony DC

January 28, 2005

Peter G. McCabe  
Administrative Office of the U.S. Courts  
One Columbia Circle, N.E.  
Washington, DC 20544

VIA FAX (202) 502-1766

RE: E-Discovery

Dear Mr. McCabe:

My name is Michael Ryan and I am partner in the law firm of Krupnick Campbell Malone et al in Fort Lauderdale, Florida. As a matter of full disclosure, I am also chair of the American Trial Lawyer Association's Electronic Discovery Litigation Group. I do not offer my comments on the proposed rule changes as a representative of ATLA, but rather as an individual lawyer.

For the past few years, I have been heavily involved in addressing Electronic Discovery issues throughout the Country. I have spoken to many lawyers regarding the issues involving electronic discovery that are now presented in the proposed rules. In addition, I have personally briefed and/or argued before courts the issues of preservation, collection, and production of electronic evidence as well as the propriety of cost-shifting.

It is axiomatic that rules changes are a significant event for the courts and the litigants. Such changes must be carefully constructed to endure the test of unforeseen circumstances and advancements brought by time, technology, and ingenuity. As such, any proposed rule changes must be cautiously evaluated. This Committee, in inviting comment from all sectors, certainly recognizes this importance of the process and the solemn duty presented.

Equally important, rule changes involving discovery must be in response to real threats to the administration of justice or legitimate needs of the parties and the courts. Changes should not be the result of perceived threats or single-minded efforts of interested parties particularly where those interests

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conflict with the presumption of liberal and fair discovery for the parties.

As we have seen, much of what the Committee seeks to do is controversial. It is my intention in offering these comments to be as objective as possible, understanding that my perspective is guided from my real-world experience.

I must first preface my comments on specific proposed rule changes by commending the Committee in recognizing the valuable nature of electronic information. As a result of confusion and misunderstanding on how electronic evidence should be treated, significant resources of parties and courts have been unnecessarily consumed. It is true, unlike paper separated from a file cabinet, simply producing electronic data in a paper form destroys the integrity and usefulness of the data. The recognition by the Committee of the value of electronic information is welcomed and necessary to address true challenges to the courts and litigants.

#### **RULE 16(B) AND RULE 26(F)**

Equally worthy of praise, the Committee has proposed changes that will simplify the courts' work, reduce expenditure of resources by the parties, and which will survive the test of time, no matter what technological changes or legal developments occur. The early attention to the electronic discovery issues that will be presented in the case and the meet and confer provisions, set forth in proposed Rule 16(b) and proposed Rule 26(f), are appropriate and measured to meet the legitimate present needs of the Courts and the litigants. Moreover, the concepts of sampling and inspection set forth in proposed Rule 34 are true advancement towards reducing unnecessary costs associated with predicate discovery. These are welcomed proposals for all except those who wish to continue to resist producing electronic information.

From my personal experience, right now, there is far too much time wasted and money spent and court time dedicated to discovering the existence of available electronic information in the producing parties' possession. The hunt for this information, because producing parties have been able to claim electronic data is some how foreign or difficult to understand, has resulted in unnecessary motion practice and depositions. This is neither efficient nor consistent with the expectation of the Rules that such "hide and seek" efforts should be avoided. Therefore, disclosure is an essential and necessary advancement that properly recognizes the tremendous waste of resources by the litigants and the Courts in simply understanding the scope of available electronic data. Proposed Rule 16(b) and Rule 26(f) changes, if implemented by the Courts aggressively, will stand the test of time and technology.

Similarly, the requirement that the parties engage in a meaningful meet and confer is an essential advancement. I have personally witnessed the great efficiencies achieved by these meetings. When the lawyers along with information technology representatives sit down and talk in a language the technology representatives understand, mounds of paper and lengthy depositions are avoided. There is no work product or attorney client disclosure of information in these meetings. Instead, these meetings recognize the obligations of the parties to disclose information in a truthful, accurate, and forthright manner. This proposed change will most certainly reduce the time of courts and litigants dedicated to predicate matters that are properly the subject of discovery.

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Those proposed changes in Rule 16(b) and Rule 26(f), as well as the general recognition that electronic discovery is valuable, are a meaningful response to present and legitimate needs of the courts. That being said, however, I do have grave concerns regarding the implementation, application, and survivability of the rule changes proposed in 26(b)(2) and Rule 37. I believe the implementation of these rules will significantly reduce the gains in efficiency found in proposed changes to 16(b) and 26(f). Ingenuity and technological advances have truly taken us to a place unthinkable 20 years ago. Courts were struggling with the issues of electronic discovery 20 years ago. And, as the issues percolated through a system of precedence and factual inquiry in a case-by-case analysis, the courts progressively addressed these issues over the years. Just 10 years ago, the body of law was evolving further to address technological changes. Just 5 years ago, the scope of these proposed rule changes were barely even being contemplated.

The Committee Notes recognize that the technological advancements will alter how we view available electronic data. However, from the public comments directed to the Committee as well as the Committee Notes appended to the proposed rule changes, some of the more controversial proposed rule changes appear to be motivated, at least in part, by a sense of overwhelming cost differential in electronic discovery. I do not believe this "sky is falling" concern is accurate.

For years, in large document intensive productions, producing parties were sending staff and lawyers into dirty, dingy warehouses to sort through thousands of boxes. The act of simply identifying and retrieving this "data" was costly, inefficient, and led to abuses in production. Requesting parties received a "business record production" where the keys of the warehouse are figuratively transferred. Document "dumps" and over production led to colossal and unnecessary dedication of resources during the predicate act of identifying and retrieving documents. From there, copying and storage costs were often staggering and in the end neither the requesting or producing party had the ability to annotate and organize the documents efficiently.

Yet, those now advocating for rule changes meant to increase restrictions on preserving and obtaining electronic data do not adequately address whether or not there is truly any differential in costs when dealing with electronic production. The costs may be different but is not accurate to state uniformly they are more. Instead of spending lawyers' time and staff time wading through boxes in a storage facility, information technology staff can implement system wide automated searches. Instead of copying millions of pages of documents or having staff dedicated to watching over document inspections at facilities, data can be sorted for both sides and produced so as to be reviewed off-site. Instead of taking years to sort through paper, technological advancements have made meaningful review more efficient for both the producing and requesting parties.

Therefore, in examining whether or not proposed rule changes are necessary or whether or not there is a cost differential sufficient to justify rule changes meant to limit access to discovery, a fair and reasonable comparison to all the cost factors involved in a large paper production is required. When viewed objectively and considering all the cost factors that made up these large document productions, I do not believe it can be stated that there is a system wide threat sufficient to alter the present scheme of access and discovery. The case law viewed as "gold standard", as well as the ability of the courts to address fact intensive issues, are sufficient to address many of the concerns regarding scope and breadth of

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electronic production. Instead, the Committee proposes a system that will result in motion practice that will most certainly clog the courts in routine cases if for no other reason because it is an available strategy.

**RULE 26(B)(2)**

The approach to production as outlined in proposed rule 26(b)(2) will invite unnecessary motion practice and eliminate the gains contemplated by proposed Rule 16(b) and 26(f). The motivation behind proposed rule 26(b)(2) appears to be related to concerns that requesting parties are requesting obsolete data and "back-up" data regularly and wholesale. This is simply not the case. To be sure, there may be anecdotal examples of such requests. However, other than to identify its existence, I for one have never requested the production of such data. Further, to my knowledge, it would be a rare request in a large document production case as often seen in the multi-district litigation. The costs associated with finding and culling through such data sought through a wide net request is truly prohibitive in most circumstances for both sides. Instead, in those cases in which such data is necessary and targeted, the case law evolving is sufficiently flexible to address the factual situations that may be presented throughout the years. In fact, much of the commentary draws upon the universally recognized gold standard analysis from the recent Zubulake case.

To alter the scheme of the rules in response to anecdotal events also suggests that the Courts are not equipped to address this issue. Any survey of published and reported cases will reveal the courts are adequately addressing the issue of back-up tapes. Furthermore, what is difficult and costly to search today may be efficiently produced and searched in just a few years. In the meantime, proposed rule 26(b)(2) will live on and if technology has changed, as it will, the motivations behind the proposed rule change will be superfluous. Interestingly, the comment to proposed Rule 26(b)(2) recognizes this fact ... that the proposed rule may not be necessary in years to come. With that recognition, and with case law evolving without any true threat to producing parties, tinkering with the rules can only lead to unforeseen problems and complications.

Also disturbing is the suggestion that meta-data falls into the category of discovery that requires a showing of "good cause". It is not clear where this proposal came from or why it is seen as necessary, but forcing meta-data into the category of 'good cause' does not adequately recognize the value and accessibility of this electronic information. The Notes, by adopting language from the Manual for Complex Litigation, (4th) Section 11.446, give a stamp of approval to a principle that is simply not accurate. Producing word-processing files and meta-data is not the cost equivalent of back-up tapes and in fact, as has been suggested to the Committee, it may be more costly to strip meta-data in an electronic production. It is concerning that the inclusion of meta-data into the category of back-up tapes may represent, rather than a legitimate matter for the Committee, an effort by interested parties to avoid producing important and easily available data.

An interesting dilemma is also presented by comparing the Notes and the proposed rule on how Rule 26(b)(2) is to be interpreted by the producing parties.

"The amendment to Rule 26(b)(2) excuses a party responding to a discovery request from providing electronically stored information on the ground that it is not reasonably

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accessible. The responding party must identify the information it is neither reviewing nor producing on this ground"

From my reading of proposed Rule 26(b)(2), the proposed rule would not excuse a party from producing anything. Instead, the rule invites motion practice on whether certain information must be produced. This is a subtle but important point as courts look to the Notes as authoritative. When the Notes clearly state the parties are excused from producing a category of discovery, that will be how the proposed Rule is interpreted. To be sure, there is later commentary on options including sampling, but the Notes clearly create as presumption that producing parties are excused from producing and this is to be found nowhere in the proposed rule. Moreover, sampling is inconsistent with being excused from producing. Further, nowhere in the proposed Rule 26(b)(2) does the producing party have a specific obligation to identify what the party is not producing or reviewing. While this may hopefully be part of proposed Rule 16(f) disclosure, given the fact that the Notes to proposed Rule 26(b)(2) say a party is excused from producing, there will certainly be producing parties who interpret this unfairly and inaccurately to suggest they need not disclose fully relying on the literal words in the body of proposed Rule 26(b)(2).

In addition, the Note to 26(b)(2) cited above, through its broad and certain language, conflicts with the evolving body of law. That is, the proposed Rule excuses but the case law does not. Instead, the evolving case law addresses this issue through sampling, factual inquiry and cost-shifting (where appropriate) rather than excusing production as a presumption. The proposed Rule is silent on this issue, but the Notes parenthetically recognize this option. Excusing production for a category of discovery is not appropriate or necessary, nor does this provide sufficient flexibility for future technological advances.

More pragmatically, Rule 26(b)(2) invites, if not encourages, producing parties to resist production and forces requesting parties to seek rulings from the Courts. The two-tiered approach invites delay and motion practice without any downside to the producing party. Simply put, no producing party, given the opportunity to resist discovery and invited to do so by the rules, will waive the advantage of available tactical moves to force the issue before the courts. I have personally experienced Defendants claiming active databases are not accessible because they require effort to retrieve ... even in a post Zubulake environment. While such a position would not be intellectually accurate, given the opportunity to find any tactical advantage in the interpretation of the rules, such producing parties will certainly create more work and chaos for the courts.

However, more troubling is the result when we synchronize the changes in proposed Rule 26(b)(2) with those in Rule 37.

### **RULE 37**

As proposed, unless there is an order of the court preserving electronic evidence, there is no obligation for preservation under Rule 37 so long as such destruction operated from "routine" destruction. The proposed rule changes will encourage companies to adopt stringent and expedited routine destruction policies. Permitting such behavior conflicts with the body of law that has evolved in state and federal jurisdictions and to that extent the proposed rule change encroaches upon substantive law. Moreover,

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the Rule 37 safe harbor, when combined with the unilateral decision making of what is "reasonably accessible" under proposed Rule 26(b)(2), results in the very real prospect of motion practice for months under proposed Rule 26(b)(2) combined with a loss of data due to routine destruction during that delay.

Further, the lack of a measurement of culpability eliminates the ability of the requesting party to inquire as to the motivation of the producing party in adopting routine destruction policies that may encourage expedited destruction of valuable information. This is the basis of spoliation substantive law. The alternative language in the footnote to proposed Rule 37, particularly in changing the conjunctive to "or", brings the proposed rule more in line with substantive law in those states for which this rule would be important and more adequately serves as the deterrent to inappropriate destruction.

Finally, proposed Rule 37 operates to limit the ability of the Courts to control discovery and sanction the non-complying party's malfeasance. It is unclear what ill or threat the Committee believes this proposed rule change will alleviate. It is not apparent in the Notes or elsewhere that there have been a flood or inappropriate sanctions imposed due to routine destruction of data. To the contrary, the recent popular examples, which have already been cited to the Committee by others, strongly suggest that the Courts remain reticent to impose sanctions.

The Courts are equipped to address the issues presented by proposed Rule 26(b)(2) and proposed Rule 37. For years, requesting parties worked through piles of microfiche and toiled in dank large warehouses with thousands of boxes. There was no perceived need for rule changes by the Committee to counter abuses by producing parties who "data" dumped through "ordinary course of business" productions involving millions of physical pages. Now that technology has leveled the playing field there is a push by large producing parties to limit preservation, permit destruction, increase the costs of obtaining through motion practice, and generally identify categories of discovery that is off-limits.

#### **RULE 26(B)(5)(B)**

With regard to the provisions of proposed Rule 26(b)(5)(B), seeking to codify a "claw back" process, I would welcome such a process if I thought it were achievable and realistic. But, consistent with my views that the rules should only be amended when there is a legitimate need and where the rule will actually accomplish its goal, this provision is unnecessary and should be left to the parties. This proposed rule change will not accelerate discovery or offer any real gains to the Courts or the requesting parties. In my experience, producing parties guard carefully the production of privilege documents, to the point of line-by-line, document-by-document reviews. This perceived need is simply non-existent. Instead, this rule will invite mischief. Unilateral determinations, without the ability to seek court review at a time that is not defined or restricted only by the term "reasonable", will lead to chaos. There is no requirement in the proposed rule that the document actually be privileged. Further, it may encourage parties on the verge of settlement to mutually agree, for the benefits of their individual clients in the litigation and against the public interest, to permit the "claw back" of thousands of documents that were never really privileged. Finally, how this impacts the substantive law on inadvertent production is a real issue. Simply put, there is no need for this provision as it offers no benefits to the administration of the Courts' business and does nothing but invite mischief.

Peter G. McCabe

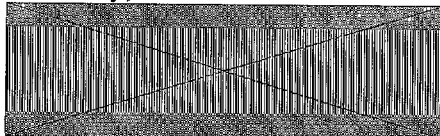
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In summary, the Committee deserves commendation and recognition for addressing a complicated and controversial area. The controversy over some proposed provisions should not prevent recommendation for passage of the proposed provisions, like proposed Rule 16(b) and proposed Rule 26(f), which will immediately reap benefits to the courts and the litigants and will certainly stand the test of time.

Thank you for permitting me to have a role in this important process.

Sincerely,



Michael J. Ryan

Signed in his absence to avoid delay

MJR/bds